

Revenue Manager at Ørsted Taipei Office

Do you want to be part of implementing the green energy strategy in Taiwan, commercialising offshore wind into the Taiwanese power system?

Join us and become Revenue Manager in our Asia-Pacific office in Taipei, where you will be responsible for strategic and commercial development of off-take arrangements for offshore wind power plants

Your key tasks will be to

- Responsible for strategic and commercial development of off-take arrangements
- Collaborate with all relevant authorities when it comes to creating a regulatory framework for off-taking green power and certificates
- Negotiate power purchase agreements
- Implement off-take arrangements into daily operation
- Create strong interface and collaboration between generator and off-taker
- Develop conceptual framework for handling revenue matters in other APAC markets

Your competences include that you

- have a master's degree in finance, law or other commercial background
- have some experience with contract negotiations and the Taiwanese energy market
- have a proactive and systematic approach to your work tasks
- speak and write Mandarin (Traditional) and English fluently, Taiwanese is a plus
- thrive in an international environment and are able to create good relationships with your stakeholders.

Working at Ørsted

To be the frontrunner in the green energy transformation, we invest significantly in innovation and empower our employees to help shape the renewable energy technologies of the future. We cultivate a collaborative, dynamic and diverse work environment and encourage career-long learning and development so our people can realise their full potential.

Would you like to help shape the renewable technologies of the future?

Send your application to us as soon as possible, as we'll be conducting interviews on a continuous basis.

Please don't hesitate to contact Jane Liu, HR Manager of Taiwan office, by email on twrecruitment@orsted.com if you'd like to know more about the position.

Please note that for your application to be taken into consideration, you must submit your application via our online career pages.

You should expect some travelling in relation to your work.

About Ørsted

Headquartered in Denmark, Ørsted's 5,600 employees develop, construct and operate offshore wind farms, bioenergy plants and innovative waste-to-energy solutions and provide smart energy products to its customers. Ørsted Wind Power's 2,300 dedicated employees have developed and constructed the largest portfolio of offshore wind farms in Northern Europe, and we're expanding with international activities in the US and Asia-Pacific. For more information on Ørsted, visit Orsted.com.

Screening questions:

- Please advise your notice period.
- Please advise your current salary.
- Please advise your salary expectations.
- Do you have any experience with contractual negotiations? If yes, please elaborate briefly.

- Have you worked with the Taiwanese energy market previously? If yes, please describe briefly.
- Please state your level of English skills:
 - Mother tongue
 - Advanced level
 - Intermediate level
 - Basic level
 - Beginner level