

Senior Market Development Manager for developing offshore wind energy markets

Do you want to be part of implementing the green energy strategy in the Asia-Pacific, commercialising offshore wind in the Asia-Pacific power system?

Join us and become Senior Market Development Manager in our Taipei office where you'll be responsible for developing markets in which our company wants to become active or is already active at an early stage.

Your key tasks will be to

- pursue all aspects of offshore wind energy project development and origination efforts in APAC, with the principal activities including leading the development and permitting activities in coordination with global colleagues as well as spearheading origination efforts for clean energy power transactions
- identify new business opportunities, propose entry strategies and assist or lead project teams in all stages of market development, from identification of greenfield sites to achieving ready-to-build status
- represent the company in respect of potential partners, government officials and other stakeholders
- understand valuation models, analysing the economic merits and risks associated with clean energy projects
- manage tasks according to budgets and schedules, including coordinating internal and external technical support and consultants.

You'll also prepare and present business cases to senior management regarding new markets and projects

Your competences include that you

- have a bachelor's degree from an accredited college programme (business or engineering degrees preferred); a master's degree or MBA is a plus
- speak and write Japanese or Korean and English fluently
- have substantial experience from the energy, banking, consulting, public or utilities sector
- preferably have experience within wholesale electricity sales and/or the renewable energy industry and have knowledge of the electric utility industry and electric energy markets
- are proficient in the use of office applications.

You're able to manage the development and strategic process for wind energy projects. You have critical thinking skills with the ability to identify and solve complex problems, as well as having strong interpersonal skills with the desire to work in a fast-paced, entrepreneurial environment, meet deadlines and complete time-sensitive duties. You also have strong organisational, networking, leadership and time management skills.

Working at Ørsted



To be the frontrunner in the green energy transformation, we invest significantly in innovation and empower our employees to help shape the renewable energy technologies of the future. We cultivate a collaborative, dynamic and diverse work environment and encourage career-long learning and development so our people can realise their full potential.

Would you like to help shape the renewable technologies of the future?

Send your application to us as soon as possible, we'll be conducting interviews on a continuous basis.

Please note that for your application to be taken into consideration, you must submit your application via our online career pages.

Please don't hesitate to contact Jane Liu, HR Manager of the Taiwan office, by email to twrecruitment@orsted.com if you'd like to know more about the position.

You should expect some travelling in relation to your work.

About Ørsted

Headquartered in Denmark, Ørsted's 5,600 employees develop, construct and operate offshore wind farms, bioenergy plants and innovative waste-to-energy solutions and provide smart energy products to its customers. Ørsted Wind Power's 2,200 employees have developed and constructed the largest portfolio of offshore wind farms in Northern Europe, and we're expanding with international activities in the US and Asia-Pacific. For more information on Ørsted, visit Ørsted.com.

Screening questions:

- Have you worked with the Asia Pacific energy market previously? If yes, please describe briefly.
- Please state your level of English skills:
 - Mother tongue
 - Advanced level
 - Intermediate level
 - Basic level
 - Beginner level